



# Microsoft Dynamics AX

Integrated, adaptable business management solutions

Microsoft Dynamics™ AX is an integrated, adaptable business management solution that helps you and your people make business decisions with greater confidence. Microsoft Dynamics AX works like and with familiar Microsoft software, automating and streamlining business processes and connecting you with global customers, business partners and subsidiaries in a way that helps you drive business success.

## Key Features

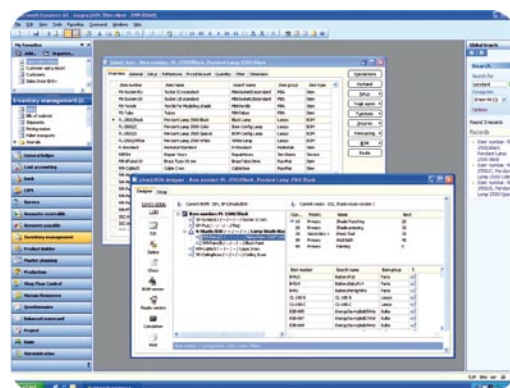
Microsoft Dynamics AX supports your entire business and allows you to choose from comprehensive functionality, including:

- Manufacturing
- Distribution
- Supply Chain Management
- Project Finance
- Financial Management
- Customer Relationship Management
- Human Resource Management
- Business Analysis
- Enterprise Portal, with Microsoft® Windows® SharePoint® Services integration
- Reporting Services with Microsoft SQL Server® 2005
- Web services and .NET interoperability with Microsoft Visual Studio® 2005
- Business document exchange and integration framework with Microsoft BizTalk® Server 2006

Microsoft Dynamics AX helps you hold down training costs and get your people working more effectively by using Microsoft-standard user interfaces.

## Benefits

- Works like and with familiar Microsoft products
- Easily customisable and highly scalable
- Advanced technology supports your growing business
- Supports connectivity with customers, vendors, business partners and employees
- Robust, comprehensive functionality, all-in-one source
- Supports operations across countries, sites, languages and currencies



*Microsoft Dynamics AX helps you hold down training costs and get your people working more effectively by using Microsoft-standard user interfaces*

### **Works like and with familiar Microsoft products**

Microsoft Dynamics AX can help you outpace your competition with an easy-to-use solution that works like and with familiar Microsoft software like Microsoft Office, and automates critical business processes, eliminates manual data re-entry, and helps your people make the fast, informed decision-making that is crucial to driving profitable operations and meeting customer demand.

Unlike some other business management systems that force you to use specialised toolsets, Microsoft Dynamics AX uses standard adapters based upon Visual Studio .NET and BizTalk Server 2006. Microsoft Dynamics AX leverages other Microsoft product innovations such as SQL Server 2005 and Windows, and integrates financial, customer relationship and supply chain processes. The solution lets your people work with familiar Microsoft Office software while using your business management solution.

### **Easily customisable and highly scalable**

Microsoft Dynamics AX is built with a layered architecture so you can customise one layer without affecting the functionality on other layers. This means that you can adapt and upgrade your solution over time with less risk and expense.

You can also adapt Microsoft Dynamics AX to new business processes, enabling you to respond quickly to changes in the market, which helps make your people and your business follow the market and work more effectively. Furthermore, you can extend the already powerful core solution by adding industry-specific solutions provided by a wide variety of partners and independent software vendors.

### **Advanced technology supports your growing business**

Microsoft Dynamics AX is built to change and evolve with your business and technology needs. The solution gives your people direct access to the information they need to do their jobs; while managers have the ability to control access to sensitive data.

The three-tier, object-oriented architecture of Microsoft Dynamics AX integrates with other Microsoft technology like SQL Server 2005, offering you high-speed server-side performance and the ability to easily scale your IT infrastructure, so the solution can grow with your company.

Additionally, the object-oriented architecture of Microsoft Dynamics AX is different than many competitors in that it can scale up to support large distributed businesses, and can also scale down to support the specific requirements of smaller companies.

### **Connect and interact with ease**

Microsoft Dynamics AX helps you to collaborate efficiently with your business partners by exchanging documents electronically. The solution also extends your business processes to the Internet easily, opening your company to customers from all over the world, 24 hours a day, 7 days a week, by developing Web functionality with the same integrated set of development tools you use to develop Windows client-based functionality.

By integrating with BizTalk Server 2006, Microsoft Dynamics AX has the flexibility to help you connect to very large corporations that use sophisticated integration standards as well as smaller businesses with simpler standards. You can also use XML to streamline your supply chain, increase accuracy, and speed up your production, sales and delivery processes.

### **A global solution**

Microsoft Dynamics AX is truly a global solution that gives you built-in multi-site, multi-language and multi-currency capabilities for more than 30 countries, as well as local tax, regulatory and market requirements. Unicode capability lets you use multi-byte character sets, and the solution is designed so that new sites, languages, currencies and local functionality can be enabled easily, helping your company take advantage of the global marketplace quickly.

# Key Features

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<b>Manufacturing</b>	<ul style="list-style-type: none"><li>• MRPII-compliant supply and demand planning</li><li>• Finite and infinite capacity and materials planning</li><li>• Job scheduling and sequencing</li><li>• Resource management</li><li>• Shop floor management</li><li>• Work order management with job costing</li><li>• Product configuration</li><li>• Graphical bill of materials designer with version control</li></ul>
<b>Distribution</b>	<ul style="list-style-type: none"><li>• Multi-site warehouse management</li><li>• Inventory management with dimensions</li><li>• Order handling with trade agreements</li><li>• Order promising</li><li>• Item and lot number reservation and tracking</li></ul>
<b>Supply chain management</b>	<ul style="list-style-type: none"><li>• Demand forecasting</li><li>• Intercompany trade</li><li>• Procurement management</li><li>• Partner self-service Web sites</li><li>• Performance monitoring</li><li>• Electronic information exchange</li></ul>
<b>Project management</b>	<ul style="list-style-type: none"><li>• Project types and hierarchies</li><li>• Project finance and invoicing</li><li>• Consultant self-service Web sites</li></ul>
<b>Financial management</b>	<ul style="list-style-type: none"><li>• Financial management with dimensions</li><li>• Intercompany accounting and consolidation</li><li>• Complete audit trail</li><li>• Cost accounting</li><li>• Fixed assets</li></ul>
<b>Customer relationship management</b>	<ul style="list-style-type: none"><li>• Sales force and marketing automation</li><li>• Telemarketing and questionnaires</li><li>• Sales management</li><li>• Customer self-service Web sites</li><li>• Computer telephone integration</li><li>• Document management</li><li>• Microsoft Office Outlook® synchronisation</li></ul>
<b>Human resource management</b>	<ul style="list-style-type: none"><li>• Organisational charts and employee registration</li><li>• Skills mapping and recruitment</li><li>• Employee self-service Web sites</li><li>• Business process management</li></ul>
<b>Business analysis</b>	<ul style="list-style-type: none"><li>• Designer for multi-dimensional data cubes</li><li>• Integration with Microsoft Analysis Services</li><li>• Analysis views through embedded Pivot Tables</li><li>• Balanced scorecard with key performance indicators</li></ul>
<b>Global solution</b>	<ul style="list-style-type: none"><li>• Supports local legal and accounting requirements</li><li>• Multiple languages</li><li>• Multiple currencies</li><li>• Local sales and support</li></ul>
<b>Technology</b>	<ul style="list-style-type: none"><li>• This product delivers you the value of the Microsoft platform with Integration to Microsoft SQL Server, Microsoft BizTalk Server, Microsoft Windows SharePoint services, Microsoft Visual Studio and Microsoft Office</li><li>• One integrated and Web-enabled business logic</li><li>• Three-tier, scalable system architecture</li><li>• Highly customisable code with integrated development environment</li></ul>

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For more information about Microsoft Dynamics AX, visit: [www.microsoft.com/uk/dynamics](http://www.microsoft.com/uk/dynamics)

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